

# DETROIT REVOLUTIONARY MOVEMENT RECORDS

BOX	10 OF 16
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FOLDER	14
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MCLL POWER ELITE

# THE POWER ELITE POLICY-MAKING PROCESS HANDOUT

INVESTMENT/LAW FIRM RICH

THE BANKS RICH

THE INSURANCE RICH

THE UTILITY RICH

THE TRANSPORTATION/COMMUNICATION RICH

THE CORPORATE RICH (BOURGEOISIE)



FOUNDATIONS

(Especially Ford, Rockefeller, Carnegie)

members

members

TRUSTEES

TRUSTEES

POLICY-PLANNING GROUPS

(e.g. Council on Foreign Relations, Committee on Economic Development, The American Assembly)

ideas

PERSONNEL

"COMMUNITY WELFARE" AND "BLUE RIBBON" COMMISSIONS AND "TASK FORCES"

POLICY RECOMMENDATION

ideas

PERSONNEL

EXECUTIVE BRANCH OF THE FEDERAL GOVERNMENT

UNIVERSITIES

(Especially MIT, HARVARD, YALE, COLUMBIA, John Hopkins, U. of Chicago, Stanford, Cal Tech)

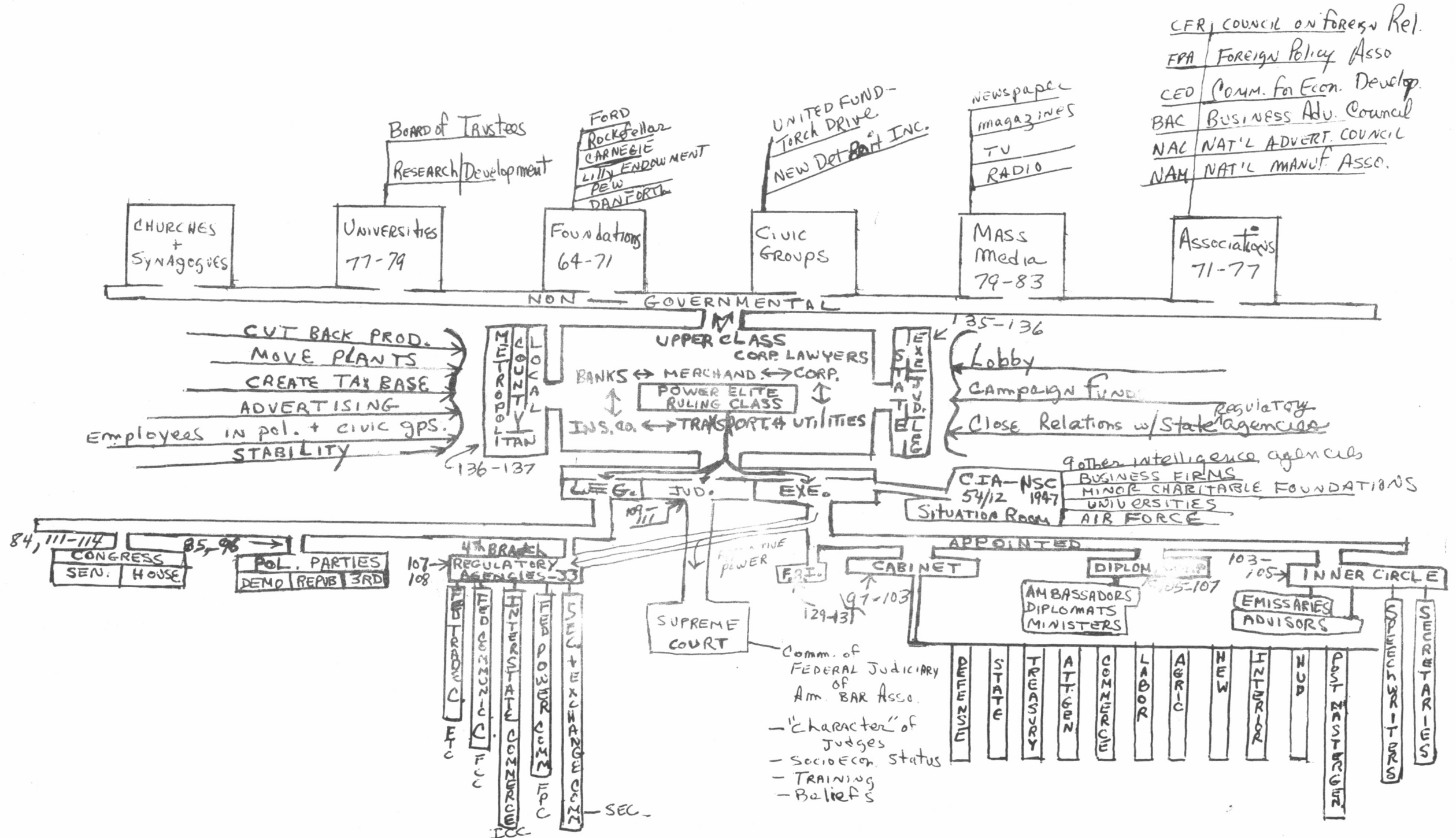
professors  
Research ASSISTANTS

Expert ADVISORS

THINK TANKS

(e.g. Centers for International and Russian Studies, Stanford Research Institute, Resources for the Future, RAND, etc.)

# WHO RULES AMERICA? HOW?



## MARXIST CLASS ANALYSIS

What the bourgeois or ruling class wants the common workers to accept:

1. The rich are richer than the masses because they have worked harder. So they deserve the extravagant, luxurious life they lead.
2. Everybody can become rich like them: save and work more and harder.
3. The middle class means everybody, or almost; it includes the auto workers, steel workers, judges, doctors, janitors, congressional and legislative representatives, the President, the farmer, you and me.
4. Any person who is unable to enjoy the wealth the rich do is in that position because we do not have the will, the courage, or the ability.
5. The poor are stupid, lazy, and don't have the courage to work. Look at them: when you give them money they waste it on Cadillacs, booze, etc. They deserve their fate. Anyhow they would not be in this situation if God desired it to be otherwise.

Class analysis outline:

1. **BOURGEOIS** ( Industrial, Commercial, Financial, Agricultural)
  - A. Bourgeois owns the means of production
    1. materials( instruments of production ): natural wealth (forests, mines, oil, gas, rubber, animals, tin, etc.) or semifinished products which undergo a transformation.
    2. equipment : everything needed to convert materials into finished products (buildings, machines, tools).
  - B. Bourgeois buys the labor power of the workers and appropriates (takes ~~them~~ for their own use) all of their production in return for a wage or salary; surplus value, the source of profit, is created in this process.
  - C. Bourgeois controls the entire productive process but he does no productive work himself.
  - D. Bourgeois wants to make profits. To do this:
    1. They look for real human needs to satisfy= markets.
    2. They create, through advertising, additional markets by psychologically manipulating masses of people to desire products they have no real need for. That is, they create ~~the~~ false needs in people. Cost: 15-20 billion \$ annually.
    3. They develop strategies to obtain raw materials to process to satisfy these needs and the equipment to manufacture them.
    4. They accumulate money, capital, either from their own business, other bourgeois through financial institutions (banks, insurance companies), state subsidies/contracts, religious institutions, etc.
    5. They buy the labor power of workers ( women and men of all ages) needed to produce commodities ( A commodity is a product which has exchange value in the market place).
    6. With these components the wheels of capitalism can now be set in motion. The bourgeois sells his commodity at a price that allows him to pay for his materials and equipment, to repay the capital he has borrowed, and to pay his worker's wages/salaries, At the same time he keeps enough to satisfy his own needs and to expand his interests.
2. Surplus value
  1. S.V. is the difference between the wages/salaries paid to



2/1/72 Linda Ann Ewen

How was wrong about corporate capitalism

Ownership of means of production:

Dev. of it stock <sup>corps</sup> complex financing - ruling class not easily defined.

Capital was spread among large #s. of ppl.  
Was it a dismantling of single large family control.

Read Galbraith's new book.

Cos "so public"

Ownership - not proportional to capital

Control - ability to make major decision for the corp.

ATT - .37% of stock.

Is ability of lt to call in a debt.

Intricate financial arrangements

Control stock - rate of return is 50%

Bks control Penn - Morgan ~~pl~~ knew it was falling apart - use Penn funds to buy real estate rather than repair RR, bought at high rate - used everyone else funds.

Borrowed from Morgan St, not Morgan banks.

What is that →

What is that →  
Morgan  
Banks  
control  
Penn  
RR  
funds  
used  
to  
buy  
real  
estate  
rather  
than  
repair  
RR

Early ec. expanded faster than est'd wealth could w/t.

Vanderbilt built forts & attacked Fitch  
Rockefeller blew up RRs.

Then old est'd families began to marry.

Temp N. E. C. Report

Swezy identified - interest group

Morgan

Rockefeller

Mellon

Cleveland

Boston

Runn + Loeb

-

-

Charles Engelhart - State Dem  
Chairman for N.J.

Bl of 15 corps

Walter + Hatchchild - control S. Africa



# WHO RULES AMERICA?

## MAJOR RULING-CLASS/ POWER ELITE GROUPS IN THE U.S.

### Major financial groups and assets

Assets (in millions of dollars)		Assets (in millions of dollars)		Assets (in millions of dollars)	
<b>1. ROCKEFELLER GROUP</b>					
<b>Banks</b>					
Chase Manhattan National	19,014	Missouri-Pacific	1,320	Uniroyal Rubber	1,121
First National City Bank	19,335	Great Northern	1,095	National Cash Register	1,117
Chemical Bank N.Y.T.	8,967	Chicago, Burlington	1,035	Borg-Warner	781
First National Bank, Chicago	5,746	St. Louis-San Francisco	454	Corning Glass	463
Northwest Bancorporation	4,002	Missouri-Kansas-Texas	228	Union Tank Car	446
First Bank Stock Corp.	3,815	<b>Airlines</b>		Armstrong Cork	435
Republic Ntl. Bank, Dallas	2,176	Pan American Airlines	1,458	Otis Elevator	358
First Ntl. Bank, Dallas	1,714	American Airlines	1,418	Freeport Sulphur	290
Mercantile Trust, St. Louis	1,291	Eastern Airlines	976	Hormel	108
First Ntl. Bank, St. Louis	891	Northwest Airlines	627	<b>Food &amp; Beverage</b>	
Iowa-Des Moines Natl. Bank	255	New York Airways	5	General Foods	1,044
<b>Insurance Companies</b>		<b>Oil</b>		Borden	1,023
Metropolitan Life	25,840	Standard Oil, N.J.	16,786	Ralston-Purina	626
Equitable Life Assurance	13,591	Texaco	8,686	Armour	560
New York Life	10,026	Mobil-Socony Oil	6,871	Anheuser-Busch	527
Banker's Life, Des Moines	1,811	Standard Oil, Calif.	5,769	General Mills	505
Continental Assurance	1,532	Standard Oil, Ind.	4,737	Pepsico	471
Southwest Life	966	Amerada Petroleum	471	Pet	294
Northwest Ntl. Life	599	<b>Metals</b>		Pillsbury	246
Southland Life	464	U.S. Steel	6,391	<b>Consumer Goods</b>	
General American Life	464	Anaconda Copper	1,685	Proctor & Gamble	1,611
<b>Savings Banks</b>		Kennecott Copper	1,541	Colgate-Palmolive	531
Emigrant Industrial Savings	1,611	Granite City Steel	320	Time Inc.	513
Harlem Savings	573	<b>Chemicals</b>		Bell & Howell	200
Farmers & Mechanics Savings, Minnesota	534	Monsanto	1,895	<b>Merchandizing Houses</b>	
<b>Other Financial Companies</b>		National Distillers & Chemicals	572	Sears	6,507
Fundamental Investors	1,391	<b>Electrical &amp; Electronics</b>		J.C. Penny's	1,187
U.S. & Foreign Securities	148	Ling-Temco-Vought	2,648	Macy's	499
Istel Fund	139	Honeywell	987	Marshall Field's	218
<b>Utilities</b>		General Dynamics	865	<b>2. MORGAN GROUP</b>	
International Tel & Tel	4,022	CBS	720	<b>Banks</b>	
Consolidated Edison	3,845	Whirlpool	413	Morgan Guaranty Trust	10,369
Texas Utilities	1,371	Emerson Electric	316	Bankers Trust	7,652
Union Electric, St. Louis	1,135	General Cable	217	Marine Midland Co.	5,905
Northern States Power	1,010	Hewlett-Packard	185	Bank of New York	1,723
<b>Railroads</b>		<b>Producer's Goods</b>		Manufacturers & Traders Trust,	
Norfolk & Western	2,560	McDonnell-Douglas Aviation	3,609	Buffalo	1,209
Northern Pacific	1,369	Goodyear Rubber	2,377	First Ntl. Bank, Birmingham	571
		International Paper	1,713	U.S. Trust Co.	439
				Brown Bros., Harriman	360

Assets  
(in millions of dollars)

#### Insurance Companies

Mutual of N.Y.	3,542
Lincoln Ntl. Life	2,120
Teachers Ins. & Annuity	1,795
Guardian Life	833
Home Life	715
Liberty Ntl. Life	679
Crum & Foster	578
General Reinsurance	388
Atlantic Mutual	143

#### Savings Banks

Bowery Savings	2,725
Dollar Savings (N.Y.)	1,262
Seamens Bank for Savings	982
Dry Dock Savings	950
Buffalo Savings	849
Erie Co. Savings	657
Central Savings	642
Franklin Savings	507

#### Other Financial Companies

Lehman Co.	496
One William St. Fund	299
Niagara Shares	120

#### Utilities

Southern Co.	2,486
Columbia Gas System	1,733
Niagara Mohawk Power	1,456

#### Transportation

Union Pacific	2,092
TWA	1,159
Mohawk Airlines	88

#### Extractive Industries

Continental Oil	2,537
Cities Service	1,872
Phelps-Dodge	653
Texas Gulf Sulphur	523
International Nickel	449
National Gypsum	393
Newmont Mining	272

#### Food, Tobacco & Drugs

National Dairy Products	948
Corn Products	869
Campbell Soup	849
Philip Morris	675
Bristol-Meyers	523
National Biscuit	471
Cheseboro Pond	132

#### Other Industrials

Ford Motors	8,953
General Electric	5,743
Boeing	2,186
Avco	1,824
Continental Can	1,507
Allied Chemical	1,494
American Can	1,337
St. Regis Paper	1,891
J.P. Stevens	649
Ingersoll-Rand	611
Standard Brands Paint	538
Babcock & Wilcox	516
Merck & Co.	487
Union Camp	479
SCM	470
Libbey-Owens Ford	384
Carrier	345
Pitney-Bowes	208

Assets  
(in millions of dollars)

#### Merchandizing Houses

Federated Dept. Stores	970
May Dept. Stores	825
Allied Stores	823
Rexall Drugs	533
Gimbels	391

#### 3. PRUDENTIAL INS. - MFGRS. HANOVER TRUST

##### Banks

Manufacturers Hanover Trust	10,439
First National State Bank, N.J.	763
Fidelity Union Trust	619
First Jersey Ntl. Bank	417

##### Insurance Companies

Prudential Ins.	26,607
Mutual Benefit Ins.	2,425
Continental Ins.	1,750

##### Other Financial Companies

Howard Savings Ins.	815
Alleghany Corp.	242

##### Utility & Retail Chains

Public Service Gas & E.	2,152
F.W. Woolworth	1,134

##### Industrials

Chrysler Corp.	4,398
Union Carbide	3,208
Radio Corp. of America	2,365
American Smelting & Refining	771
Engelhard Industries	474
Great Northern Paper	265
Triangle Conduit & Cable	100

#### 4. BOSTON GROUP

##### Banks & Savings Banks

Irving Trust Co. (N.Y.)	5,070
First National Bank, Boston	3,835
Shawmut Association	1,341
Baystate Corp.	1,200
State St. Bank	985
Industrial Ntl. Bank (R.I.)	824
New England Merchants Bank	746
Provident Savings	568
Boston 5c Savings	534
R.I. Hospital Trust	509

##### Insurance Companies

John Hancock Mutual	9,317
Massachusetts Mutual	3,934
New England Mutual	3,308
Liberty Mutual	1,217
American Mutual-Liability	219
Boston Mfrs.-Arkwright	189
Manufacturers Mutual	150
Fireman's Ins.	126

##### Other Financial Companies

Mass. Investors Growth Stock	1,263
American Research & Develpmnt.	394
Boston Fund	309
Federal St. Fund	189
Diversification Fund	177
Century Shares Trust	114

##### Utilities & Transportation

General Telephone	6,157
General Public Utilities	1,658

Assets  
(in millions of dollars)

New England Electric	939
National Airlines	317

##### Industrials

Sperry Rand	1,095
Textron	891
Scott Paper	750
Warner-Lambert	524
Raytheon	465
United Fruit	439
West Virginia Pulp & Paper	419
Gillette	404
Holiday Inns	251
Fieldcrest Mills	143

#### 5. CHICAGO GROUP

##### Banks

Continental Ill. Bank & Trust	7,373
Harris Trust & Savings	1,918
Northern Trust	1,473

##### Utility & Railroads

Commonwealth Edison	2,624
Sante Fe	2,026
Northwest Industries	1,286
Illinois Central	1,093
Chicago, Milwaukee	727

##### Industrials

Marcor (Montgomery Ward)	2,618
International Harvester	1,902
Deere & Co.	1,376
Swift	734
U.S. Gypsum	534
Abbott Labs	345
Quaker Oats	281
Amsted	165
Searle	141
Stewart-Warner	117

#### 6. PHILADELPHIA GROUP

##### Banks & Savings Banks

First Penna Bank & Trust	2,506
Philadelphia National Bank	2,064
Philadelphia Savings Fund	1,847
Girard Trust	1,749
Fidelity Bank	1,378
Provident Ntl. Bank	846
Western Savings, Philadelphia	654
Central Pa. National Bank	427

##### Insurance Companies

Penn Mutual	2,337
Ins. Co. of North America	2,010
Provident Mutual	1,099
Fidelity Mutual	533

##### Utility & Transportation

Philadelphia Electric	1,553
Reading Railroad	350

##### Industrials

Atlantic-Richfield	2,450
Panhandle Eastern Pipeline	956
Rohm & Haas	391
Pennwalt	347
Budd Co.	346
Acme Markets	274
Smith, Kline & French	223

Assets  
(in millions of dollars)

## 7. CONNECTICUT GROUP

Aetna Life	6,641
Connecticut General Life	4,434
Travellers Ins.	4,364
Connecticut Mutual Life	2,523
United Aircraft	1,357
Hartford National Bank & Trust	943
Connecticut Bank & Trust	879
Society for Savings (Hartford)	528
Emhart	166

## 8. MELLON GROUP

### Banks

Mellon National Bank	4,364
Pittsburgh National Bank	1,725
Union National Bank, Pittsburgh	496

### Steel

National Steel	1,139
Wheeling-Pittsburgh Steel	600
Colt Industries	587
Alleghany-Ludlum Steel	356
Sharon Steel	190

### Other Industrials

Gulf Oil	7,498
Westinghouse	2,271
Alcoa	2,192
Alum. Co. of Canada	1,910
PPG Industries	1,094
American Standard	948
White Consolidated Industries	620
H.J. Heinz	532
Koppers	340
Carborundum	253
H.K. Porter	152

## 9. CLEVELAND GROUP

### Banks

Cleveland Trust	2,449
National City Bank, Cleveland	1,450
Central National Bank	1,221
Society National Bank	717
Union Commerce Bank	564

### Industrials

Chesapeake & Ohio Railroad	2,528
Republic Steel	1,607
Youngstown Sheet & Tube	1,026
Ohio Oil	772
Eaton, Yale & Towne	622
White Motor	480
Addressograph-Multilith	332
Sherwin-Williams Paint	324
Interlake Steel	311
Harris Intertype	253
Midland-Ross	251
"Automatic" Sprinkler	210
Reliance Electric and Engineering	175
Anchor-Hocking Glass	162

Assets  
(in millions of dollars)

Clevite	142
Warner-Swasey	131

## 10. SAN FRANCISCO GROUP

Wells Fargo Bank	5,373
Crocker Citizens Bank	4,859
Tenneco	3,888
Pacific Gas & Electric	3,815
Bank of California	1,843
Caterpillar Tractor	1,507
FMC	974
Crown Zellerbach	937
Del Monte Corporation	480
Ampep	237
Western Pacific Railroad	222
Fiber Board	151
Levi Straus	102

## 11. BANK OF AMERICA GROUP

### Banks

Bank of America	23,961
Western Bancorporation	9,686
Security Pacific National Bank	6,288
U.S. National Bank, Oregon	1,714
Union Bank	1,690

### Insurance & Other Finance

Transamerica Co.	3,276
Occidental Life	1,504
Investment Co. of America	1,055
Pacific Mutual	847
American Mutual Fund	439
Standard Insurance (Portland)	155

### Utilities

Southern California Edison	2,755
Pacific Light & Supply	943
Pacific Power & Light (Oregon)	785

### Industrials & Merchandizing

Union Oil	2,297
Getty Oil	1,784
Kaiser Industries	1,371
Georgia-Pacific	1,268
Litton Industries	1,207
Lucky Stores	1,028
Lockheed Aircraft	936
TRW	888
Kaiser Aluminum	624
Kaiser Steel	579
Foremost-McKesson	503
Northrup Aviation	400
Broadway-Hale	395
Western Airlines	349
Dillingham Industries (Hawaii)	337
United Artists	295
Times-Mirror Co.	289
CF & I Steel	235
Cyprus Mines	190
Metromedia	126
Di Giorgio	124

Assets  
(in millions of dollars)

## 12. DU PONT GROUP

E.I. DuPont de Nemours	3,289
Christiana Securities	2,233
Florida Ntl. Group (banks)	1,093
Hercules Inc.	798
Wilmington Trust	427
Continental-American Life	164
Remington Arms	106

## 13. DETROIT GROUP

National Bank of Detroit	3,854
Detroit Bank & Trust	2,068
Mfgs. Ntl. Bank of Detroit	1,970
Consumers Power (Jackson)	1,640
Detroit Edison	1,529
Bank of the Commonwealth	1,352
Bendix	905
Burroughs	772
Kresge Co.	657
Freuhauf	483
Parke-Davis	346
McLouth Steel	322
Federal Mogul	177
Wyandotte Chemical	156

## 14. MILWAUKEE GROUP

Northwest Mutual Life	5,719
First Wisconsin Bank Shares	1,535
Wisconsin Electric Power	823
Kimberly-Clark	787
Allis-Chalmers	705
Marine Corp. (Banks)	638
Marsh & Isley Bank Stock Co	632
Schlitz Brewing	250

## 15. ROCHESTER GROUP

Eastman Kodak	2,565
National Bank of North Amer	1,682
Lincoln First Group (banks)	1,296
Xerox Corp.	905

## 16. NORTH CAROLINA GROUP

Wachovia Bank & Trust	1,618
North Carolina National Bank	1,274
R.J. Reynolds Tobacco	1,197
Burlington Industries	1,192
Jefferson Standard Life	932
American Enka	216
Hanes Corp.	113
Piedmont Aviation	50

## 17. HOUSTON GROUP

El Paso Natural Gas	1,879
Texas Eastern Transmission	1,541
1st City Ntl. Bank, Houston	1,018
Texas Nt. Bank of Commerce	925
Halliburton (Brown & Root)	414
American General Life of Okla.	46

# 18. "SHARED" CORPORATIONS\*

Assets  
(Dec. 1968) Ownership or Control

	Assets (in millions)	Controlling Groups		Assets (Dec. 1968)	Ownership or Control
<b>Financial</b>			Citizens & Southern Nat'l Bank; Savannah Valley National Bank, Phoenix	1,568	NA***
Dime Savings Bank, Brooklyn	2,077	Rockefeller-Prudential		1,493	Bimson family
New York Bank for Savings	1,842	Rockefeller-Morgan	<b>Among the 20 biggest insurance companies</b>		
American Express Co.	1,746	Rockefeller-Morgan-Prudential	Western & Southern Life, Cincinnati	1,685	NA
Williamsburgh Savings Bank	1,221	Morgan-Prudential	National Life & Accident		
Greenwich Savings Bank	1,108	Morgan-Prudential	Nashville	1,580	NA
East River Savings Bank	821	Rockefeller-Prudential	<b>Among the 10 biggest savings banks</b>		
Tri-Continental Corp.	652	Morgan-Prudential	Home Savings & Loan, Los Angeles	2,913	Howard Ahmanson
<b>Utilities</b>			American Savings & Loan of Calif.	2,336	S.M. Taper
American Telephone & Tel.	40,150	Rockefeller-Boston-Prudential	California Federal Savings	1,575	Howard Edgerton
American Electric Power	2,385	Rockefeller-Boston	<b>Among the 20 biggest transport companies</b>		
Middle South Utilities	1,454	Morgan-Boston	Delta Airlines	557	six mutual funds hold 14%
Peoples Gas (Chicago)	1,143	Rockefeller-Chicago	Consolidated Freightways	192	NA
Consolidated Natural Gas	1,113	Mellon-Cleveland	<b>Among the 10 biggest retail chains</b>		
<b>Transportation</b>			Great Atlantic & Pacific	913	Hartford family
Penn-Central Railroad	6,524	Morgan-Philadelphia-Prudential-Mellon	Food Fair Stores	589	Friedlan family
Southern Pacific Railroad	2,922	Bank of America-San Francisco	Kroger Co.	290	NA
United Airlines	1,796	Rockefeller-Chicago-Cleveland-San Francisco-Bank of America	<b>Among the 100 biggest industrials</b>		
Southern Railroad	1,436	Rockefeller-Morgan	Phillips Petroleum	2,888	Phillips family
Seaboard Coast Railroad	1,184	Rockefeller-Boston	Sun Oil Co.	2,367	Pew family
Greyhound	525	Morgan-San Francisco	Dow Chemical Co.	2,312	Dow family
<b>Industrial</b>			Firestone Tire & Rubber	1,882	Firestone family
General Motors	14,010	Rockefeller-Morgan-Mellon-Boston-Detroit	Celanese Corp.	1,659	Dreyfus family & Swiss interests
International Business Machines (IBM)	6,743	Rockefeller-Morgan	American Tobacco	1,512	NA
Bethlehem Steel	3,060	Rockefeller-Prudential	Singer Co.	1,408	Financial General Bank holding co.
W.R. Grace & Co.	1,677	Rockefeller-Morgan	Signal Oil & Gas	1,227	S.B. Mosher
Armco Steel	1,633	Mellon-Cleveland	Minnesota Mining & Mfg.	1,162	McKnight & Ordway families
No. American-Rockwell	1,361	Morgan-Bank of America	Owens-Illinois Glass	1,161	Levis family
Inland Steel	1,175	Rockefeller-Chicago	U.S. Plywood-Champion Paper	1,123	Ottinger family
Safeway Stores	698	Bank of America- San Francisco	Weyer Hauser	1,064	Weyerhaeuser, Clapp, Bell & McKnight families
Diamond Shamrock	641	Mellon-Cleveland	General Tire & Rubber	1,039	O'Neill family
Johns Mansville	477	Rockefeller-Morgan	Olin-Mathieson Chemical	991	Olin family
Hanna Mining	276	Mellon-Cleveland	American Cyanamid	975	five allied southern families
St. Joseph Lead	180	Rockefeller-Morgan	Coca-Cola	802	Woodruff family
			American Home Products	680	A.H. Diebold & H.S. Marston
			Consolidated Foods	568	Harrington family
			Genesco	445	NA
			Beatrice Foods	343	NA

## 19. MAJOR "INDEPENDENTS"\*\*\*

Assets  
(Dec. 1968) Ownership or Control

### Among the 50 biggest banks

Franklin National Bank, Mineola, N.Y.	2,868	S.S. Hein, S. Kitay, M.J. Merkin
Seattle First Natl. Bank	1,972	linked with General American Corp.

\* Controlled by two or more groups, none of which is completely dominant.  
\*\* Corporations among the top 225 whose boards are not dominated by the financial houses of one of the above ruling circles (as of January 1968).  
\*\*\*NA: information not available

**SOURCES:** Almost all the information about interlocks that shows the existence and composition of the various interest groups came from *Dun & Bradstreet's Million Dollar Directory* and *Moody's Bank and Finance Manual*. The statistics on the concentration of capital came from the *Statistical Abstract of the United States* and *Fortune's* "Directory of the 500 Largest Corporations." The imperialist and domestic holdings of various corporations and their history (especially the struggle for control) came from various issues of *Moody's Bank and Finance Manual*, *Moody's Transportation Manual*, *Moody's Industrial Manual*, *Moody's Public Utility Manual*, *Standard and Poor's Directory* and *Fortune* magazine. The top 25 defense contractors are listed in *Fortune*, August 1, 1969.

## I. EDUCATION (POLITICAL)

A. objectives

B. reason for existence

C. continuing indoctrination

1. literature, movies, etc.

2. individual unit meetings

## II. EDUCATION (DEFENSE / LIBERATE)

A. weapons

1. nomenclature / cleaning

\* 2. safety

3. marksmanship

B. gear

1. nomenclature / cleaning

2. jury rig

→ security

C. strategy

1. objectives

2. operations

a. favorable

b. unfavorable

c. suburban

D. tactics

1. protection

2. ambushes

E. general military subjects

F. proficiency

1. weapons

2. unarmed combat



G. survival

1. escape/exsion

2. operating outside known areas

### III ORGANIZATION

A. supply

B. finances

C. medical problems

D. woman's role

E. sabotage } infiltration

F. terrorism }

G. propaganda

H. intelligence